



THE RUTHMAN COMPANIES

REPORTER

SPRING 2017



THE SOURCE FOR RUTHMAN COMPANIES EVENTS AND INFORMATION

January Sales Meeting a Success

A Constructive Meeting Starts off the New Year...

This January, Ruthman Companies hosted a meeting of key people from the Ruthman Family of Manufacturers. Put together by National Sales manager, Dan Csomos, it was a successful dialog of intercompany workings, suggestions for meeting new and old challenges and opportunities, introducing new products and much more.



Dan Csomos facilitates the meeting with the Ruthman Family of Manufacturers



Radu Paveluc and Phillip Metcalf



Gary Smith, Bill Hein and Scott Larsen



John Quirk, David Locaputo and Frank Conrad.



Gary Howell, Scott Thurrott and Darrell Jenkins



Can Do...

Scott Thurrott sends these photos of Deming Vertical Turbine Cans being installed by a contractor at a Florida water treatment plant.





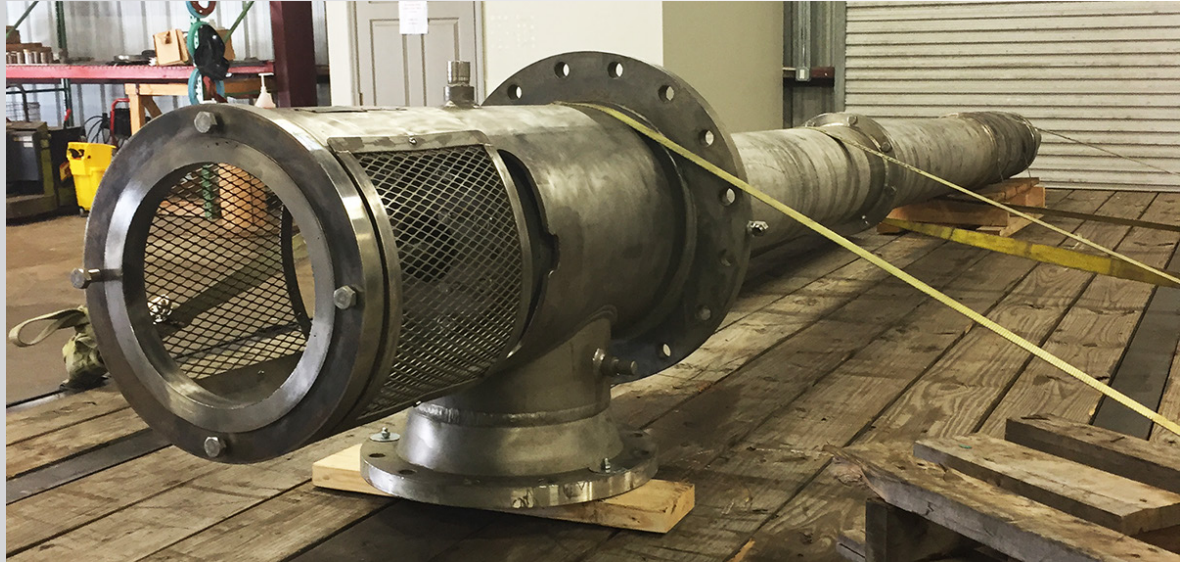
Pretty in Pink...

Scott Mezuk sends these great photos of another successful installation done for a major municipality in Central Florida. The installation includes five Deming Vertical Turbine Pumps operating at 1250 GPM @ 278' TDH. These pumps are being used for pumping reclaimed water.





Back Together Again...



Scott Mezuk sends photos of another pump recently shipped to an Eastern Florida municipality to be used as a new well pump.

The Customer had GSP pick up several surplus, all-316 Stainless Steel parts they had stored, (the discharge head, bowl assembly, column pipe, stuffing box, motor, pump/motor spacer and coupling assembly). Then, in conjunction with the Process Systems/Deming factory in Michigan, a complete, new pump was built out of their parts.

The one column section left over was shipped back to the customer along with the rebuilt pump. This entire pump is constructed of 316 Stainless Steel materials.





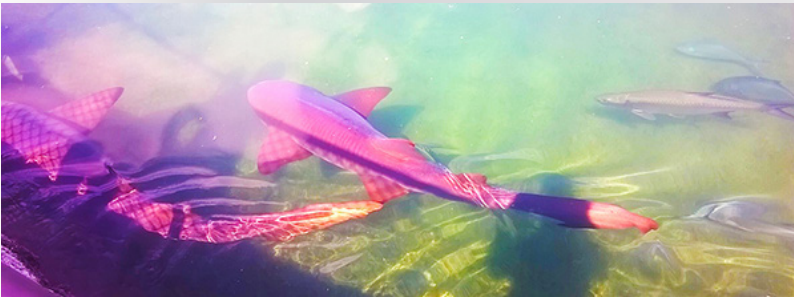
Good Install, Good Cause...

Scott Mezuk sends pictures and a story of a Gusher 7071 ANSI pump installation, replacing a competitor's pump at the Florida Oceanographic Society in Stuart, Florida. When the competitor's pump failed, their rep failed to help this non-profit marine animal rehabilitation center. Scott Thurrott, Scott Mezuk and Gusher stepped in to build a pump in 5-7 days so the center could keep the sea water pumping to the lagoons so the animals could survive and be treated as necessary.

Scott Thurrott and Joe Harris installed the Gusher 7071 Ansi pump a week later, along with the help of Brittany Biber, the Director of Animal care and Life Support for the center and her staff.

Due to this being a non-profit, we gave them a reasonable price and then offered to get the pump built quickly and assist them with installation. All their funds come from private donations and corporate sponsors so they were very appreciative.

Since they have another competitor's pump installed, we are also hoping that when the need arises, this type of response and service leads to a second purchase of a Gusher pump, GSP would then rebuild one of their old pumps so they will have a spare and avoid the emergency situation they had.





Going South...

Mike Jones sends photos of 3 truckloads of brand new Process Systems vertical turbine pumps and motors headed to the FCA Chrysler Saltillo, Mexico plant for their central coolant filtration systems. This is a project with Barnes International. Another great effort by Radu Paveluc and the crew at PSI!





One Down...Four to Go...

After Christoph of Ruthmann Pumpen arranged a meeting with Shanghai VW, he, Tom G. Ruthman and Flomo of Gusher Shanghai convinced them to place a Gusher test pump to replace a RITZ pump in their powertrain facility. This Gusher Din Series pump was modified to fit in their system and has been running for 8 months with no problem.

The VW in-house system maintenance and service company has been impressed with the Gusher Pump's performance, quality and durability of the parts, and has the main voice in the recommendation of equipment to VW.

Flomo also offered a seal upgrade (single V/SiC/SiC) and a coupling insert to the customer, and by taking these pre-emptive steps, We hope to make the VW authorized vendor list. This would give Gusher global access to VW worldwide!



Gusher looking outnumbered among the competitors...will it out-perform? Of course!



Tall Order for Chrysler...

Tim Bowen sends photos of Mike Jones' order of 17 pumps for Chrysler. These Gusher Vertical 7550 Series pumps are replacement humidification pumps that are now at the Chrysler Toledo North Assembly Plant (TNAP). The housings on these pumps are centerline versions and are also used on ANSI horizontal pumps.



For you engineers, the order consists of (4) TCL2X3-6SESCDM-CNP 210UC 4.875" and (13) CL3X4-8BSES-CDMCNP 250UC 5.50" pumps.



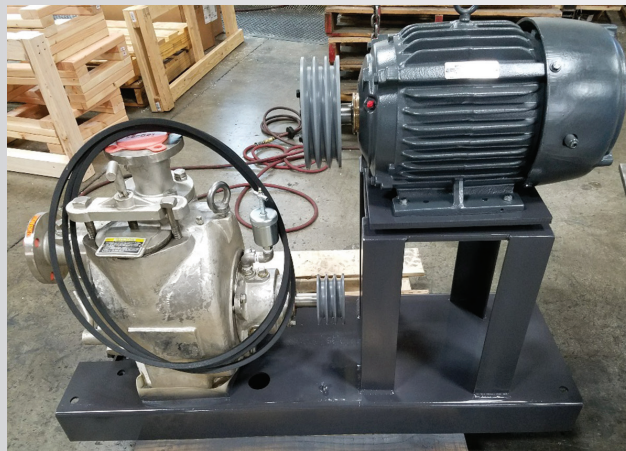
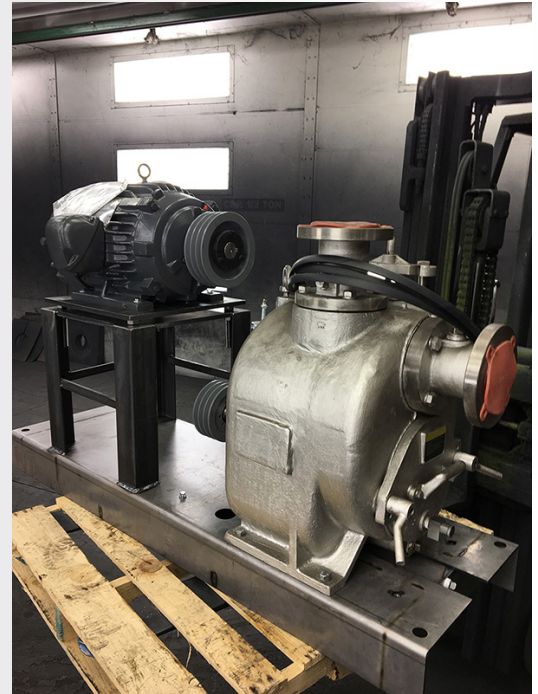
Order Features Belt Drive Stainless SPP's...



These unique Gusher All-Stainless, V-belt drive SPP pumps (12 in all) are part of a larger program with J-Co America, for FCA (Fiat-Chrysler Auto) for their new assembly plant in Sterling Hts, Michigan.

They will be used in a complete paint shop, pretreatment (phosphate) and e-coat lines. The total order was for 76 pumps, the bulk being horizontal 7071 Series. The SPP's are for the waste sumps, at various locations on the floor of the system. The belt drive allows the pumps the versatility to switch RPM's for different conditions.

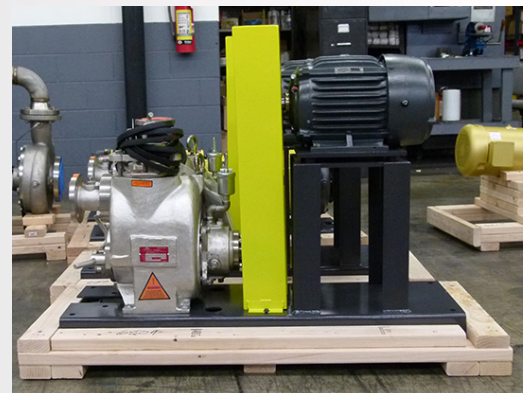
Thanks to John Gall for the Info and Tim Bowen for the photos.



The Pumps are shipped with belts disengaged to insure the Customer goes through the proper testing process before use.

REFERENCE NO.	ORDER NO.	ORDER DATE	SHIP DATE
P116633	C 390791	3/01/17	4/17/17

ITEM NUMBER	DESCRIPTION
2229519	QUOTE: 10- 66286 FAX: 248-275- TAG: J-CO PD# 1865 REV 1 SHIP: CUSTOMER FURNISHED TRUCK, CALL WHEN READY TAG: A-A-M23-305-PC017 806 SPP3X3EH-BD-B 250T 1800/2100 SER # 1469-809 - 1469-B10 PM - SPP3X3EH-BD-B HP - 20 VOLT- 460 CY - 60 PH - 3 RPM - 1800 IMP - DISCH - 3" FLGD MTR. FR. - 256T PF - COND-200 GPM @ 105' TDH SELF PRIMING, SS CONST.





Nagle Pump Takes the Heat...

Bill Hein sends photos of a special pump recently shipped to a Southwestern University that is doing work in Solar energy with Molten Salts. This makes the 6th University that has ordered a Nagle Pump for research into pumping Molten Salts at temps well over 1200 degrees! The pump is a Vertical Cantilever Pump model TWO-RSS that has been

modified to include a special heat-insulating enclosure under the mounting plate. The word continues to spread and several of these small units have already led the way to larger units sold and been put into service.

Notice the enclosure that contains insulation to protect the pump bearings and motor from the extreme heat generated by the pumpage. Nagle has also provided several test ports for various instrumentations which are also being tested.



A special enclosure insulates pump bearings against the extreme heat conditions up to 1200° F.

The spacer pedestals above the mounting plate keep the severe heat from the pump bearings. Each of these spacer pedestals has a flinger (fan) to pull heat from the shaft.





Nagle to Exhibit at the AISTA Steel Show

VISIT **NAGLE** AT **AISTech 2017** **BOOTH 1212**

STEEL'S PREMIERE TECHNOLOGY EVENT
8-11 May - Music City Center - Nashville Tenn.

NAGLE PUMPS
Heavy Duty
Vertical Cantilever
Pumps
Vertical
Submersible
Pumps

Contact Nagle...
E-Mail: sales@naglepumps.com
Web: http://www.naglepumps.com

R A Ruthman Company

With Steel Production looking to be on the upswing, Nagle will show its essential line as well as Gusher's at the Steel Industry's big show, this year in Nashville, May 8-11 at Music City Center. If you are in the neighborhood, visit Bill Hein and company at Booth 1212.



Recertified...

Les Smith reports that in February, Gusher passed it's ISO 9001 Certification with flying Colors. ISO 9001 is the international standard that specifies requirements for a quality management system (QMS). Organizations use the standard to demonstrate the ability to consistently provide products and services that meet customer and regulatory requirements

Looking for past newsletter issues?....

The newsletter is also available on the Ruthman Companies site <http://www.ruthmancompanies.com/reporter-archives> and mobile websites, along with an archive of past Ruthman Reporter issues. We would love your feedback!

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