

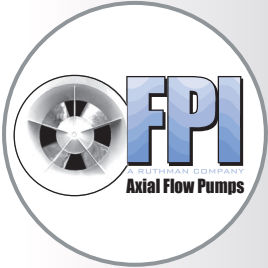


THE RUTHMAN COMPANIES

REPORTER

SUMMER 2017

THE SOURCE FOR RUTHMAN COMPANIES EVENTS AND INFORMATION



FPI Ships Big

Ron Dhaveloose (to left in top photo) sends this photo of one of four FPI Axial Flow Pumps being loaded up and on it's way to the customer. This giant is an incredible 54" in diameter and pumps at 95,000 gpm! Each pump is powered by a 800 hp diesel motor.

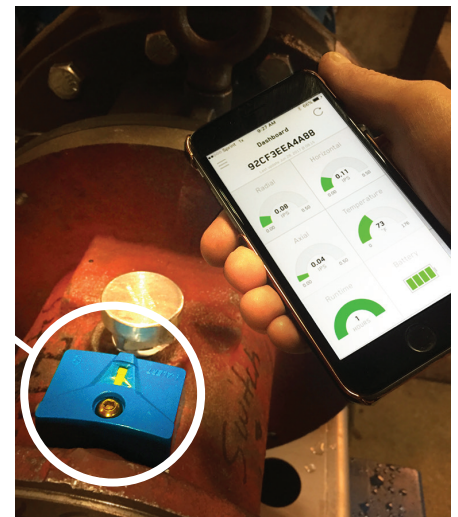




Testing a New Ruthman Product



Les observes as Joe "The Tester" runs a test for the new Ruthman "Pump Guardian" at the Gusher Dry Ridge Testing Facility.



Now in development mode, the new Ruthman "Pump Guardian" is a battery operated pump monitoring device which continuously measures and monitors pump vibration, temperature and other running conditions, engaging flashing red light warnings and sending data to a smart phone, alerting the pump operator in a remote location of any sign of a pump malfunction.



The Pump Guardian shown here mounted to a Gusher Vertical Pump.



Real Time Pump Performance Data is remotely monitored by the mobile app.



Gusher Shanghai at WieTech

Zhang Mo sends these photos of the impressive Gusher booth at the annual WieTec (Week for International Environmental Technologies China) trade show. Formerly known as FlowEx, the Expo offers a large official occasion for global environmental professionals to gather under one roof in Shanghai. WieTec (part of the 4 level Aquatech conference) is dedicated to offering cutting-edge technologies and solutions for global environmental industry players, buyers, end-users and professionals in China. The show hosted 3200 + exhibitors and welcomed over 100,000 visitors from around the world.



Zhang's wife and her friend Katherine Wang arrive for for a long week's work at the Gusher Shanghai booth.



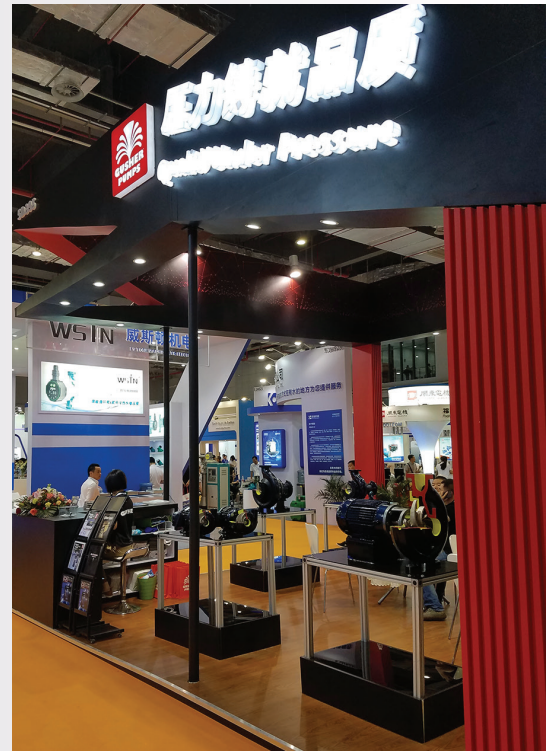
A very well designed booth!



A Colorful International Representation...



An attractive floral arrangement and smiling greeters at the front desk!

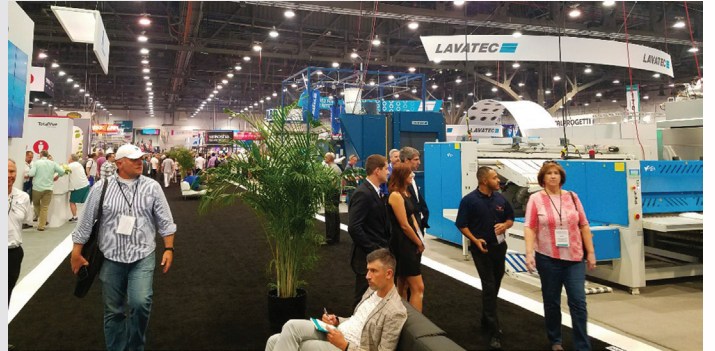


Several cutaway pump displays, crafted by Gary Smith of Gusher Williamstown were featured, as well as Ruthman Companies videos and literature.



The Clean Show '17

The Clean Show, held every other year, is the laundry, drycleaning, and textile services industry's largest, most important event. More than 10,000 people from across the nation and around the world attended this year's event in Las Vegas to compare products and make their buying decisions for the coming years. Ruthman Companies highlighting Gusher Pumps made a great showing at this important Expo!



Gary Smith landed a prime location indeed (guaranteed traffic!)

The latest, very "clean" looking booth design is set up with cutaway pump displays and a Horizontal Vortex demonstration.



Clean Show (Continued)



Gary and Scott Smith Answer questions from a show attendee. The Ruthman team walked away with quite a few solid sales leads. Great opportunities with many equipment manufacturers, including our good friends, Pellerin Milnor.



Some of the many Industries served by the manufacturers attending this show include: Coin Laundry, Hospitals, Prisons and other Institutions, Industrial Uniform Supply, Cruise Ships, and more.

Some of the industry's equipment was on display, Including this huge cleaning system. These rely on many products to keep them running, Including Blowers, Heat Exchangers and of course, Gusher Horizontal and Vertical Pumps to move and recycle the huge amounts of wastewater generated by these Massive machines





One Down...Four to Go...

Mike Jones sends these photos of Process Systems remanufactured Vertical Turbines headed to a Chrysler Saltillo Mexico engine plant.





Gusher's Ibarmia Machine Featured...

Our 5 axis Ibarmia machine operator *Jon Roland* informed us about an Ibarmia Corporate Video clip on YouTube, showing a Gusher impeller housing being machined.



The clip can be viewed 4 minutes, 9 seconds into the file.

<https://youtu.be/tTSq8fVg2hY>

John, shown here expertly milling an order of columns, is one of Gusher Dry Ridge's most brilliant operators. This extremely complex machine is able to machine 5 sides of complex pump housings and other parts in one single clamping, increasing the accuracy and reducing the cycle times.





Nice Order from Great Lakes

Shown here, part of a 10 unit Tranter Plate and frame heat exchanger order sold by Mike Jones and John Gall to J-Co America. These are going into the Chrysler Sterling Heights, Michigan assembly for use in a new paint shop for heating and cooling various sections of the new E-Coat and Phosphate System.



A Very Nice Email...

These are very welcome and make it all worthwhile after a crazy day! Thanks, Ed for passing on.

From: Perkins, Rhonda (R.)
Sent: Friday, June 16, 2017 10:05 AM
To: Ed Adams; Ryan Miller; radams@dfburnham.com; Hellow, Joe (J.); Jason Serafin (Serafinj@mc-mc.com); John Coleman (Colemanj@mc-mc.com); Rapske, Richard (R.E.)
Subject: WISHES.....
Importance: High

Gentlemen,
I just wanted to take time out to wish my favorite supplier's a Very Happy & Blessed Father's Day Weekend!
Enjoy yourselves!!

Rhonda Perkins
Area "A" Maintenance
Procurement Clerk



The Good Life...

Marv Filas, (in training at Scott Mezuk's "Pump Start Up School") enjoys a beautiful day installing motor shafts and setting impeller clearance on some Great Lakes placed Goulds vertical turbine pumps sold to a Northern Ohio Customer.

These are 2 stage models rated for 2800 GPM at 300 TDH, driven by 150hp VHS motors.

Great Lakes not only sells them, but also, has the follow through expertise to mount motors, set impeller clearances and finalize start up testing on most pump models!



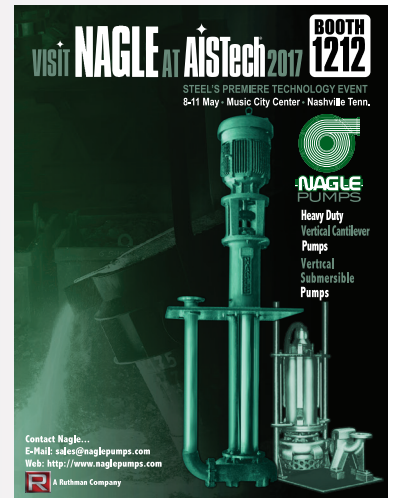


Best of Luck, Ron!

Congratulations to Ron Davidson on his recent retirement. Ron has served as Ruthman Companies Controller since 2000. We all will miss Ron and his expert handling that part of Ruthman's business with kindness and the utmost professionalism!



The Nagle Pumps Booth at the Steel Show in May his year in Nashville. This event is always good for Nagle!



Looking for past newsletter issues?....

The newsletter is also available on the Ruthman Companies site <http://www.ruthmancompanies.com/reporter-archives> and mobile websites, along with an archive of past Ruthman Reporter issues. We would love your feedback!

Please Keep Us Posted....

Please help us all stay informed. Send us your information about your organization's events, photos, videos products and people for future monthly Ruthman Reporter issues to...

Jim...jimdies33@gmail.com or Karen...ktomlin@gusher.com