



THE RUTHMAN COMPANIES REPORTER

AUGUST 2012

THE MONTHLY SOURCE FOR RUTHMAN COMPANIES EVENTS AND INFORMATION



Nagle Featured

Bill Knows Submersibles...

Look for Bill Hein's article on submersible pumps featured in the September issue of **Pumps&Systems** Magazine...

The Magazine for Pump Users Worldwide
PUMPS & SYSTEMS



GUSHER, NAGLE, DEMING and YOU!
PARTNERS IN PRODUCTS AND PERFORMANCE FOR ANY MUNICIPAL OR INDUSTRIAL PUMPING NEED.

GUSHER PUMPS
THE MOST COMPLETE SELECTION OF CENTRIFUGAL PUMPS... FEATURING THE Gusher Chopper Pump Line.

NAGLE PUMPS
THE TOP NAME IN RUBBER SLURRY PUMPS... FEATURING THE NEW PABLE SUBMERSIBLE TURBO SLURRY MODEL.

DEMING TURBINE PUMPS
THE MOST VERSATILE TURBINE PUMPS... BACKED BY OVER 100 YEARS OF MANUFACTURING EXPERIENCE.

CONTACT GUSHER: 859-824-3100 | CONTACT NAGLE: 708-754-2940 | FOR DEMING: 586-757-5711

...along with a full page ad featuring Gusher, Deming and Nagle.



Marketing Notes:

Gusher will have a full page ad running in the September issue of **Modern Pumping** Magazine. New available print materials include the Ruthman Companies Anniversary brochure, the Chopper Pump flyer, and updated 7800 AVD and Coolant Pump brochure, DIN brochure and manual. Please contact **Karen Tomlin** at Gusher for brochure distribution.

MODERN PUMPING TODAY

GUSHER PUMPS
A RUTHMAN COMPANY

"The Customer is the Boss"
AT GUSHER PUMPS

A QUALITY ENGINEERED PUMP FOR YOUR EVERY NEED...

CONTACT GUSHER: 859-824-3100

The Gusher CHOPPERATOR
The Gusher Chopper Eliminator

Ruthman Companies
A CENTURY OF SERVICE

GUSHER
Industrial and Cooler Pumps

7800 Series Vertical Discharge Pumps

Models: 11019 A, 11019 SE, 11031 NS, 11032 NS, 11034 NS

Ruthman... Another Word for Innovation

GUSHER PUMPS

DIN STANDARD HORIZONTAL END SUCTION CENTRIFUGAL PUMP SERIES

RUTHMAN COMPANIES
DIN SERIES PUMPS

Operation and Maintenance Manual

A CENTURY OF SERVICE



RUTHMAN

COMPANIES
The Customer is the BOSS.

Thanks to all who participated in the Ruthman Companies 2012 Distributors Meeting and 100th Anniversary Celebration. We would like to share some thoughts and images of the event in the following pages...

“AS WE INVENT...COMMUNICATE.”

(OVERHEARD AT THE DISTRIBUTORS MEETING.)

The importance of communication was one of the themes of the 2012 Ruthman Companies Distributors Meeting. We appreciate all the feedback received and hope it continues. Your input is one of the keys to our mutual success as we move into our next century of service.

We address some specific issues mentioned as follows...

GEAR PUMPS: BSM is looking into developing a line of gear pumps utilizing VIKING style dimensions.

BIG BORE STEM PLATES: will now be implemented for all ANSI pump models.

2-STAGE PUMPS: are in development...up to 75hp and pressures to 250psi.

INLINE PUMP MODELS: up to 3 x 4 - 10 are now in development.

SPLIT CASE PUMPS: We now have a source for Split Case Pumps through Birmingham Pumps of England.

VACUUM PUMPS: We do not foresee availability in the immediate future.

MULTI-STAGE

STAINLESS STEEL PUMPS: are presently available with ANSI flange adapters and soon be offered with a standard ANSI flange.

ANSI STEM PLATES: Gusher is engineering a study on machining off the lip on the stem plates of our ANSI pumps.

STOCKING LIST: is available on the Gusher website.

PRICE SHEET: Additions include DIN pump pricing in Euros and dollars and Chopper Pump pricing for horizontal and vertical models.

DIN LINE : Enclosed impellers are a feature. A Close Coupled model is in development. Contact Karen at Gusher for the new U.S. brochure and manual.

SCOTT BRAND PUMPS: Gusher Pumps has an SC series that is dimensionally interchangeable up to a 3 x 3 - 6 Scott.

3175 PAPER STOCK PUMPS: Gusher is currently reviewing impeller designs.

YOUR COMMENTS...

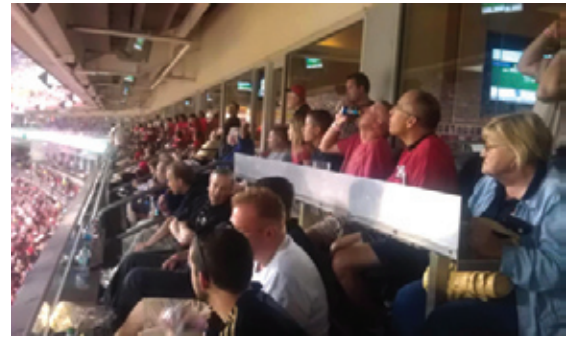
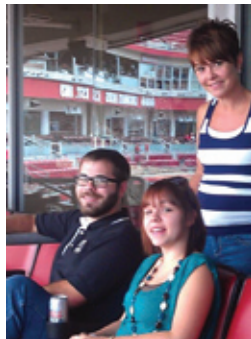
We appreciate the Customer Feedback sheets that were contributed at the meeting. The vast majority was highly complimentary, especially regarding the Gusher Customer Service Team.

Thoughts on room for improvement in delivery time, literature and online access to inventory and other information was appreciated and will be addressed.

**2012 RUTHMAN COMPANIES
DISTRIBUTORS MEETING PHOTO HIGHLIGHTS**











MANY THANKS TO ALL FOR AN ENTERTAINING AND PRODUCTIVE MEETING!

Please Keep Us Posted....

Please help us all stay informed. Send us your information about your organization's events, photos, products and people for future monthly Ruthman Reporter issues to...

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